



Meeting Date:
September 03, 2020

General Meeting Minutes Compiled by:
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Contents

1.	Date and Time of Meeting.....	1
2.	Location	1
3.	Call to Order.....	2
4.	Announcements.....	2
5.	Presentation.....	2
6.	Prizes and Winners.....	2
7.	Closing Reminders	3



1. Date and Time of Meeting

General Membership Meeting was held on:

Date: Thursday, September 03, 2020

Time: From 12:00 PM to 12:54 PM ET

Attendees:

39 people participated in the GoToWebinar.

Last Name	First Name	Last Name	First Name
Lewis	Meghann	Holmes	Stacy
Waldie	Jeannette	Judge	Angela
Barrientos	Pearl	Kenady	Hazel
Beall	Hope	Lee	Carmel
Bergweiler	Martha	Malcolm	Angela
Bowles	Sherry	Mosier	Jennifer
Bright	Sandee	Parks	Michelle
Burton	Bethany	Reilly	Joseph
Caceres	Olga	Roberson	Beth
Cassell	Jeff	Rogers	Alicia
Chambers	Brooke	Spaits	Sharon
De Freitas	Carlos	Stage	Lesia
Diemicke	Kandy	Stone	Christine
Dravin	Linda	Stourac	Amy
Evert	Dayna	Suarez	Javier
Feliho	Alyssa	Taylor	Susanne
Frank	Ron	Thomas	Cathy
Gittens Fiddler	Tracie	Torley	Danielle
Gorman	AShley	Wieseler	Sarah
Heighway	Katherine	Zaher	Paula
Hendricks	Josh		

2. Location

GoToWebinar

3. Call to Order

Meghann Lewis, Chapter Chair welcomed Association of Proposal Management Professionals (APMP) Florida Sunshine Chapter members and visitors to the September General Chapter meeting.

4. Announcements

1. Our meetings are held virtually, and anyone is welcome to attend. Membership attendance at chapter meetings counts for five (5) continuing education units (CEUs) toward maintaining APMP accreditation.
2. At our Chapter meetings, we try to present information relevant to the Proposal Professional, expanding your tool kit, and sharing relevant experience from some of the leaders in the industry.
3. If you are not a member of APMP, we encourage you to join. If you already are an APMP member, but have not affiliated with a chapter or wish to affiliate with our chapter, I encourage you to let us know. We will forward your request to an APMP administrator who can help you with that request. If you have any questions on affiliation, contact any chapter officer or me. You can find our contact information on the Florida APMP website. At this time, we have approximately 241 registered members through APMP.
4. One of the benefits of being affiliated with the **Florida** chapter is eligibility for APMP Certification rebates. This rebate is designed to help offset our member's certification training expenses or the exam fee. Our chapter provides rebates for passing the following levels of certification:
 - o \$75 toward successful Foundation Level exam; maximum 5 members.
 - o \$150 toward successful Practitioner Level exam, maximum 8 members.
 - o \$200 toward successful Professional Level exam, maximum 2 members.

If you are a Florida chapter member and pass your certification, be sure to apply to the Chapter Chair for your rebate. Simply email a copy of your certificate or the email confirming your passing. Once we verify that you were a member when you took the test, we will send you your rebate!

5. Presentation

Today we welcomed Jeannette K. Waldie, who presented ***Proposal Time Management***. We will post the presentation on our chapter website soon.

6. Prizes and Winners

- (1) Book: "Shiplee Proposal Guide – Martha Bergweiler
- (1) Shiplee Proposal Playbook – Cathy Thomas

7. Closing Reminders

1. We have a LinkedIn Group for the Florida Sunshine Chapter. The name of the Group is Florida APMP Chapter. We encourage you all to join our Group. You will find announcements, discussions and job postings. In our LinkedIn group jobs can be posted for states in the Southeast US, including GA, SC and NC. We have **419** members on LinkedIn.
2. For those of you who are used to Facebook, we have a Facebook page so please "like" us. Simply filter for pages then type in APMP Florida Sunshine Chapter.
3. We also have a YouTube channel
4. We post announcements, presentations from previous chapter meetings, minutes and job openings on our Florida Sunshine Chapter website at www.apmpflorida.org. If you are a Florida Sunshine Chapter member who is a consultant and want to post something please contact our Publicity/Promotion Chair. Our chapter member's posting is free of charge.
5. If you would like to host Sunny, the Solicitation Sea Turtle, please email us at Sunnyflapmp@gmail.com

The meeting adjourned at 12:54 PM ET.