



Meeting Date:

March 7, 2019

General Meeting Minutes Compiled by:

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1. Date and Time of Meeting

General Membership Meeting was held on:

Date: Thursday, March 7, 2019

Time: From 12:00 PM to 12:53 PM ET

Attendees:

44 people participated in the GoToWebinar.

Last Name	First Name	Last Name	First Name
Abreu	Alexandre	Lyons	Daniel
Barrientos	Pearl	McElman	Raven
Benge	Jessica	Mertz	Kimbra
Bliss	Nesya	Millan	Aubre
Bodrick	Lori	Mitravich	Courtney
Burke	Thomas	Mosier	Jennifer
Burton	Bethany	Nederhoed	John
Damiano	Christina	Olin	Sara
Davis	Rhonda	Overmyer	Vincent
De Freitas	Carlos	Parks	Michelle
Enslin	Samantha	Rhodes	Amanda
Evert	Dayna	Rodriguez	Zayra
Feliho	Alyssa	Santos	Igor
Gilliland	Elizabeth	Shattuck	Sandra
Goodwin	Angelique	Simmons	Dionne
Gordon	Dawn	Stone	Christine
Hite	Lauren	Stourac	Amy
Hogan	Carol	Suarez	Javier
Holmes	Stacy	Tibbits	Tim
Hughes	Samantha	Turkali	Jennifer
Kenady	Hazel	Turman	Ruth
Lewis	Meghann	Volcy	Krystle

2. Location

GoToWebinar

3. Call to Order

Meghann Lewis, Chapter Chair welcomed Association of Proposal Management Professionals (APMP) Florida Sunshine Chapter members and visitors to the March General Chapter meeting.

4. Announcements

1. Our meetings are held virtually, and anyone is welcome to attend. Membership attendance at chapter meetings counts for five (5) Continuing Education Units (CEUs) toward maintaining APMP accreditation.
2. At our Chapter meetings, we try to present information relevant to the Proposal Professional, expanding your tool kit, and sharing relevant experience from some of the leaders in the industry.
3. If you are not a member of APMP, we encourage you to join. If you already are an APMP member, but have not affiliated with a chapter or wish to affiliate with our chapter, I encourage you to let us know. We will forward your request to an APMP administrator who can help you with that request. If you have any questions on affiliation, contact any chapter officer or me. You can find our contact information on the Florida APMP website. At this time, we have approximately 233 registered members through APMP.
4. One of the benefits of being affiliated with the **Florida** chapter is eligibility for APMP Certification rebates. This rebate is designed to help offset our member's certification training expenses or the exam fee. Our chapter provides rebates for passing the following levels of certification:
 - \$75 toward successful Foundation Level exam; maximum 5 members.
 - \$150 toward successful Practitioner Level exam, maximum 8 members.
 - \$200 toward successful Professional Level exam, maximum 2 members.

If you are a Florida chapter member and pass your certification, be sure to apply to the Chapter Chair for your rebate. Simply email a copy of your certificate or the email confirming your passing. Once we verify that you were a member when you took the test, we will send you your rebate!

5. Presentation

Today we welcomed Samantha Enslin, who presented "Creating Readable Proposals in 4 Easy Steps".

We will post the presentation on our chapter website soon.

6. Prizes and Winners

- Shipley Proposal Guide – Alyssa Feliho
- Registration for Foundation Certification Day at the BPC on May 20, 2019 – Rhonda Davis
- Registration for Bid and Proposal Con 2019 – Lauren Hite

7. Closing Reminders

1. We have a LinkedIn Group for the Florida Sunshine Chapter. The name of the Group is Florida APMP Chapter. We encourage you all to join our Group. You will find announcements, discussions and job postings. In our LinkedIn group jobs can be posted for states in the Southeast US, including GA, SC and NC. We have **383** members on LinkedIn.
2. For those of you who are used to Facebook, we have a Facebook page so please "like" us. Simply filter for pages then type in APMP Florida Sunshine Chapter.
3. We also have a YouTube channel
4. We post announcements, presentations from previous chapter meetings, minutes and job openings on our Florida Sunshine Chapter website at www.apmpflorida.org. If you are a Florida Sunshine Chapter member who is a consultant and want to post something please contact our Publicity/Promotion Chair. Our chapter member's posting is free of charge.
5. Our next 2019 General Membership meeting and webinar will be held at 12:00 pm on June 6, 2019. **Christine Campbell** will be presenting "**Position to Win: The Art of Minimizing Money Left on the Table.**" We look forward to seeing you then.
6. The meeting adjourned at 12:53 PM ET.