



**Meeting Date:**  
**November 2, 2017**

**General Meeting Minutes Compiled by:**  
**Meghann Lewis, CPP APMP, Chapter Chair**

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## 1. Date and Time of Meeting

General Membership Meeting was held on:

**Date:** Thursday, November 2, 2017

**Time:** From 4:00 PM to 4:46 PM ET

### Attendees:

Twenty-three (23) people, listed below, participated in the GoToWebinar.

Last Name	First Name	Last Name	First Name
Bergweiler	Martha	Parks	Michelle
Burns	Tina	Peppers	Lori
Burton	Bethany	Pinnock	Deborah
Caceres	Olga	Rhymes	Dina
Feliho	Alyssa	Simmons	Dionne
Frank	Peter	Staver	Kenneth
Hutchison	Phyllis	Stiles	Barbara
Lewis	Meghann	Stourac	Amy
McGlothlin	Amber	Taylor	Susanne
McMullen	Kristen	Todd	Shelby
Mosier	Jennifer	Torley	Danielle
Nederhoed	John		

## 2. Location

GoToWebinar

## 3. Call to Order

Chapter Chair, Meghann Lewis, welcomed Association of Proposal Management Professionals (APMP) Florida Sunshine Chapter members and visitors to the November General Chapter meeting.

## 4. Announcements

1. Our meetings are held virtually, and anyone is welcome to attend. Membership attendance at chapter meetings counts for five (5) continuing education units (CEUs) toward maintaining APMP accreditation.
2. At our Chapter meetings, we try to present information relevant to the Proposal Professional, expanding your tool kit, and sharing relevant experience from some of the leaders in the industry.

3. If you are not a member of APMP, we encourage you to join. If you already are an APMP member, but have not affiliated with a chapter or wish to affiliate with our chapter, I encourage you to let us know. We will forward your request to an APMP administrator who can help you with that request. If you have any questions on affiliation, contact any chapter officer or me. You can find our contact information on the Florida APMP website. At this time, we have approximately **189** registered members through APMP.
4. One of the benefits of being affiliated with the **Florida** chapter is eligibility for APMP Certification rebates. This rebate is designed to help offset our member's certification training expenses or the exam fee. Our chapter provides rebates for passing the following levels of certification:
  - o \$75 toward successful Foundation Level exam; maximum 2 members.
  - o \$150 toward successful Practitioner Level exam, maximum 8 members.
  - o \$200 toward successful Professional Level exam, maximum 4 members.

If you are a Florida chapter member and pass your certification, be sure to apply to the Chapter Chair for your rebate. Simply email a copy of your certificate or the email confirming your passing. Once we verify that you were a member when you took the test, we will send you your rebate!
5. The 21st annual Southern Proposal Accents Conference (SPAC) will be held on March 22nd, 2018 at the Cobb Energy Performance Arts Center (CEPAC), Atlanta.
6. Michelle Parks announced the door prize to be awarded at the end of the webinar: one (1) SPAC Registration, and one (1) *Proposals for Dummies* book available to members.

## 5. Presentation

Today we welcomed Ms. Barbara Stiles, who presented "Networking for Introverts." We will post the presentation on our chapter website soon.

## 6. Prizes and Winners

- SPAC Registration – Amy Stourac
- *Proposals for Dummies* book – Susanne Taylor

## 7. Closing Reminders

1. We have a LinkedIn Group for the Florida Sunshine Chapter. The name of the Group is Florida APMP Chapter. We encourage you all to join our Group. You will find announcements, discussions and job postings. In our LinkedIn group jobs can be posted for states in the Southeast US, including GA, SC and NC. Our chapter's LinkedIn group has 360 members now.

2. For those of you who are used to Facebook, we have a Facebook page so please "like" us. Simply filter for Pages then type in APMP Florida Sunshine Chapter.
3. We also post announcements, presentations from previous chapter meetings, minutes and job openings on our Florida Sunshine Chapter website at [www.apmpflorida.org](http://www.apmpflorida.org). If you are a Florida Sunshine Chapter member who is a consultant and want to post something please contact our Publicity/Promotion Chair. Our chapter member's posting is free of charge.
4. Our mascot, Sunny the Solicitation Sea Turtle, is always on the move. If you would like Sunny to come visit you, email us at: [Sunnyflapmp@gmail.com](mailto:Sunnyflapmp@gmail.com).
5. Our next 2017 General Membership meeting and webinar will be held on December 7, 2017, when we will have Ruth Turman present "Proposal Management Survival Tool Kit". We look forward to seeing you then.
6. The meeting adjourned at 4:46 PM ET.