



Meeting Date:
September 28, 2017

General Meeting Minutes Compiled by:
Meghann Lewis, CPP APMP, Chapter Chair

Contents

1.	Date and Time of Meeting.....	1
2.	Location	1
3.	Call to Order.....	1
4.	Announcements	1
5.	Presentation.....	2
6.	Prizes and Winners	2
7.	Closing Reminders	2

1. Date and Time of Meeting

General Membership Meeting was held on:

Date: Thursday, September 28, 2017

Time: From 4:00 PM to 4:44 PM ET

Attendees:

Sixteen (16) people, listed below, participated in the GoToWebinar.

Last Name	First Name	Last Name	First Name
Burton	Bethany	Orovich	Anna
Caceres	Olga	Santos	Igor
Galante	Christine	Simpson Feliho	Alyssa
Gordon	Dawn	Stourac	Amy
Lewis	Meghann	Tibbits	Tim
Lindquist	Marsha	Torley	Danielle
Lyons	Daniel	Valente-Johnson	Laura
Mosier	Jennifer	Williams	Diane

2. Location

GoToWebinar

3. Call to Order

Chapter Chair, Meghann Lewis, welcomed Association of Proposal Management Professionals (APMP) Florida Sunshine Chapter members and visitors to the September General Chapter meeting.

4. Announcements

1. Our meetings are held virtually, and anyone is welcome to attend. Membership attendance at chapter meetings counts for five (5) Continuing Education Units (CEUs) toward maintaining APMP accreditation.
2. At our Chapter meetings, we try to present information relevant to the Proposal Professional, expanding your tool kit, and sharing relevant experience from some of the leaders in the industry.
3. If you are not a member of APMP, we encourage you to join. If you already are an APMP member, but have not affiliated with a chapter or wish to affiliate with our chapter, I encourage you to let us know. We will forward your request to an APMP administrator who can help you with that request. If you have any questions on



affiliation, contact any chapter officer or me. You can find our contact information on the Florida APMP website. At this time, we have approximately **190** registered members through APMP.

4. One of the benefits of being affiliated with the **Florida** chapter is eligibility for APMP Certification rebates. This rebate is designed to help offset our member's certification training expenses or the exam fee. Our chapter provides rebates for passing the following levels of certification:
 - o \$75 toward successful Foundation Level exam; maximum 2 members.
 - o \$150 toward successful Practitioner Level exam, maximum 8 members.
 - o \$200 toward successful Professional Level exam, maximum 4 members.

If you are a Florida chapter member and pass your certification, be sure to apply to the Chapter Chair for your rebate. Simply email a copy of your certificate or the email confirming your passing. Once we verify that you were a member when you took the test, we will send you your rebate!

5. The 21st annual Southern Proposal Accents Conference (SPAC) will be held on March 22nd, 2018 at the Cobb Energy Performance Arts Center (CEPAC), Atlanta.
6. Danielle Torley announced the door prize to be awarded at the end of the webinar: one (1) APMP Bookstore Credit, and one (1) Shipley Proposal Guide available to members.

5. Presentation

Today we welcomed Ms. Marsha Lindquist, who presented "Five Reasons Why You Should Embrace Your Competition."

We will post the presentation on our chapter website soon.

6. Prizes and Winners

- APMP Bookstore Credit (\$40) – Dawn Gordon
- Shipley Proposal Guide – Laura Valente-Johnson

7. Closing Reminders

1. We have a LinkedIn Group for the Florida Sunshine Chapter. The name of the Group is Florida APMP Chapter. We encourage you all to join our Group. You will find announcements, discussions and job postings. In our LinkedIn group jobs can be posted for states in the Southeast US, including GA, SC and NC. Our chapter's LinkedIn group has 359 members now.
2. For those of you who are used to Facebook, please "like" us. Simply filter for Pages then type in APMP Florida Sunshine Chapter, or use the link to Facebook (<https://facebook.com/apmpfloridasunshinechapter>) from our website.

-
3. We also post announcements, presentations from previous chapter meetings, minutes and job openings on our Florida Sunshine Chapter website at www.apmpflorida.org. If you are a Florida Sunshine Chapter member who is a consultant and want to post something please contact our Publicity/Promotion Chair. Our chapter member's posting is free of charge.
 4. Our mascot, Sunny the Solicitation Sea Turtle, is always on the move. If you would like Sunny to come visit you, email us at: Sunnyflapmp@gmail.com.
 5. Our next 2017 General Membership meeting and webinar will be held on November 2, 2017, when we will have Barbara Stiles present "Networking for Introverts". We look forward to seeing you then.
 6. The meeting adjourned at 4:44 PM ET.