



Florida Sunshine Chapter

Meeting Date:
September 10, 2014

General Meeting Minutes Compiled by:
Meghann Lewis



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1. Date and Time of Meeting

Date: September 10, 2014

Time: 4:00 to 4:55 PM EDT

2. Attendees

Thirty-one (31) attendees participated in the webinar worth 5 continuing education units (CEUs).

Michelle	Bergandi
Martha	Bergweiler
Betsy	Blakney
Sherry	Bowles
Kelly	DeLoach
Shirl	Edwards
Alyssa	Feliho
Greg	Fletcher
Debra	Fowler
Christine	Galante
Kimberly	Gray
Barbara	Griffith
Kate	Kastelic
Meghann	Lewis
Dan	Lyons
Kimbra	Mertz
Trinity	Morgan
Jennifer	Mosier
Meredith	Moyer
Alan	Munoz
Michael	Ratay
Rick	Richardson
Igor	Santos
Sandra	Shattuck
Jennifer	Siler
Chris	Simmons
Amy	Stourac
Susanne	Taylor
Jennifer	Turkali
Gerard	Veshosky
Don	Zavesky

3. Location

GoToWebinar



4. Call to Order

Chapter Chair, Amy Stourac, welcomed Florida Sunshine Chapter members and visitors to the third chapter meeting of 2014.

5. Announcements

- a) *Our chapter was chartered in September 2007 with 38 members. Our Chapter membership has climbed to 129 members and our LinkedIn membership is 280. Please take the time to join our chapter to enjoy the benefits.*
- b) *Amy Stourac informed the chapter that our regional annual event, Southern Proposal Accent Conference (SPAC), will be held at in Atlanta on Friday, October 24, 2014. All details may be found on the SPAC website at www.apmp-spac.com.*
- c) *Amy Stourac informed attendees of a few of the benefits of Sunshine Chapter affiliation with regard to rebates toward APMP accreditation through 2014*
 - i. *\$50 toward successful Foundation Level exam; maximum 5 members*
 - ii. *\$150 toward successful Practitioner Level exam, maximum 8 members*
 - iii. *\$200 toward successful Professional Level exam, maximum 4 members*
- d) *Programs Chair, Geri Veshosky, announced the door prizes to be won at the end of the presentation.*

6. Presentation

Mr. Chris Simmons presented “Making Rain on a Small Business Budget.”

Note: Mr. Simmons’ slides will be available on the Sunshine Chapter website soon.

7. Prizes Drawing Winners

- (1) Shipley Proposal Guide..... Dan Lyons*
- (1) Do-It-Yourself Billion Dollar Graphics Susanne Taylor*
- (1) Shipley Capture Guide Michelle Bergandi*
- (1) SPAC Registration Shirl Edwards*

8. Closing

Amy Stourac announced that the next Florida Sunshine Chapter meeting will be December 10th where our speaker will be Mr. Howard Nutt. She thanked all attendees and our presenter, Mr. Simmons.